



@hackingteam.com

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Hi Dan,

Today we met a delegation from the Romanian Advanced Technologies Institute (IT department of the Intelligence Services of Romania). Delegation was composed by 20 people with different technical skills. Meeting setup by dept. Project manager Marius Moise.

Plain demo started at 10 and lasted 3.5 hours: we have been asked practically everything with really exceptional interest from their side.

My feeling is that they were evaluating the product for the Intelligence Services, Marius often raised their concerns about "trusting" private companies and also slightly referred to some our leaks happened in the past. We spoke about some of our renewed solutions just enough to build their awareness on our grown experience in the field. They also questioned about any possible collaboration in development as more effective for them than a source code walkthrough.

As usual according to budget and availability we expect the request for a POC.

